

Position Title:	Director of Strategy and Development
Location:	Melbourne
Reports to:	CEO
Commitment	Full time

Position Purpose and Context	
Organisational Overview	<p>Food Frontier is creating the ecosystem for a sustainable and nutritious food future. We are Australia’s independent think tank and industry advisor for alternative proteins.</p> <p>Through research, conversations and events, Food Frontier advises and connects businesses, innovators and policymakers, helping them navigate and participate in the emerging plant-based meat and cell-cultivated meat sectors. The data, insights and advice we provide helps stakeholders better understand alternative proteins and the economic, environmental and public health opportunities they offer.</p> <p>By supporting safe and sustainable solutions to the need for global protein diversification, Food Frontier helps future-proof our food system with new options that both meet evolving consumer demands and require fewer resources than industrially produced meat.</p>
Position Purpose	<p>As Director of Strategy and Development, you will manage the creation and implementation of Food Frontier’s strategic programmatic plan and associated schedule, and work closely with the CEO to manage the acquisition, allocation and reporting of funds required to execute those programs. This is one of the most critical and senior positions within our young, agile and pioneering organisation.</p>
Skills & Experience	<p>You are:</p> <p>A strategist at heart with a high level of conceptual, analytical and problem-solving skills, and who possess a strong understanding of the landscape of Australian society. You have worked with stakeholders across the board – corporations, government, consumers, academia and the media – and understand their respective motivations and how to build and implement nuanced and adaptive strategies to influence their behaviour.</p> <p>A leader and people person with considerable people management and program management experience, high emotional intelligence and strong interpersonal skills, and experience supporting strong team morale.</p> <p>A hustler who is highly organised and excels at juggling multiple pressing priorities in a given day. You have a keen eye for detail, natural problem-solving skills and can manage an adaptive company-wide schedule and project management system. You also possess the ability to jump easily from a macro perspective to detail, and vice-versa.</p> <p>A fundraiser with experience in the not-for-profit sector. You possess the ability to navigate the philanthropic landscape and identify funding prospects, develop tailored project pitches to secure new grants, and communicate the outcomes of that funding via acquittal reports. You will excel at maintaining and cultivating philanthropic relationships alongside the CEO.</p>

	<p>Passionate about the role alternative proteins can play in overcoming major food-related environmental, public health, economic and/or animal welfare challenges.</p> <p>Essential skills and experience:</p> <ul style="list-style-type: none"> • Track record of success leading programs, projects and organisations to achieve clear, measureable outcomes. • Strategic thinking and planning • Leadership and people management • Program, project and systems management • Grant acquisition and reporting • Strong alignment with Food Frontier’s values and objectives. <p>Desirable:</p> <ul style="list-style-type: none"> • Tertiary qualified in business, management, marketing, communications or related discipline. • Subject matter knowledge in food, agriculture, economics or emerging technologies • Experience leading external partnerships • Experience working directly with, or on, Boards.
<p>Primary Responsibilities</p>	<ul style="list-style-type: none"> • Strategy and Vision <ul style="list-style-type: none"> ○ Work with the CEO to develop the organisation’s annual and long-term strategies and ensure they are reflected in all of Food Frontier’s programs, projects and communications. ○ Source intel and advice from mentors and advisors, including those on Food Frontier’s Advisory Council, to inform the organisation’s strategic planning and direction. • Leadership and People Management <ul style="list-style-type: none"> ○ Contribute to key staffing decisions and oversee recruitment of new staff, including PD development, interviewing shortlisted candidates and on-boarding ○ Provide leadership and staff management, supporting team members in the execution of key projects. • Program Management and Operational Oversight <ul style="list-style-type: none"> ○ Manage operations for the development and delivery of projects ○ Manage Food Frontier’s operational schedule, ensuring the timely delivery of key projects and that any decisions to adapt projects, timelines or external commitments align with the organisation’s annual strategic priorities ○ Internal operational duties including audit management, organisational governance, policy and procedure management, reporting and compliance. • Fundraising, Finance and Business Development <ul style="list-style-type: none"> ○ Scout new domestic and international funding opportunities to secure multi-year financial sustainability for Food Frontier. ○ Manage grant acquisitions and acquittal reports, oversee the allocation and reporting of grant funds, and assist the CEO to maintain strong donor relationships. ○ Contribute to and oversee annual budget and spending, and contribute to monthly finance and operations meetings. ○ Oversee organisational finance obligations.

<p>Values</p>	<ul style="list-style-type: none"> • Pragmatism: We strive to achieve lasting change through strategic, incremental steps. • Collaboration: We believe that we move faster together, and that building meaningful relationships and partnerships is imperative to achieving our goals. • Innovation: We are bold, intrepid and courageous, embracing progress that achieves our objectives. • Fairness: We show compassion, generosity and understanding in all facets of our work and with whom we engage. • Integrity: We act ethically, with transparency and in accordance with our values.
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Food Frontier is offering a **reward of \$1,000** for the recommendation of a candidate who is ultimately appointed to the role.

For enquiries, please contact our recruitment partner, Morgan Consulting (details below). To submit an application, send an email to Rob with the subject line “Food Frontier - Strategy & Development” and attach your CV and a cover letter describing your relevant skills and experience and why you’re drawn to the role.

Contact Rob: rdelanty@morganconsulting.com.au
0422 541 083